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## FLIGHT TRAINING *savingsPlan*

### Benefits

As a student at Tallahassee Helicopters you have the option to participate in our Flight Training *savingsPlan* which provides the following benefits:

- \$10K** • **SUBSTANTIAL FLIGHT TRAINING DISCOUNTS:** Your helicopter rental rate is significantly discounted. For each flight hour you train with us your hourly rental rate decreases by \$0.80. After 50 hours of flight training, for example, your helicopter training rate for your next flight will be discounted by \$40 (50 x \$0.80) per hour. You can earn discounts as high as \$65 per hour and fly our Robinson R44 for as low as \$460 per hour! The **total savings earned during the course of our Career Training Program add up to over \$10,000** by participating in our *savingsPlan*.
- \$2K** • **INEXPENSIVE TIME BUILDING:** You have the opportunity to build time by relocating our R44 to and from job sites at a dual rate of only \$450 per hour. That's **savings of \$140 per flight hour** over our current regular dual rate of \$590.
- \$3K** • **NO FUEL SURCHARGES:** If you need to refuel during any training flight at any airport other than the Quincy airport (2J9), you will not have to pay the difference in fueling cost in form of a customary fuel surcharge. This benefit results in **savings of up to \$150 per fueling** at airports other than 2J9.
- \$1K** • **FREE RIDE ALONGS:** You may take along family members and friends during training flights which most flight schools do not allow. Moreover, we offer this service to our *savingsPlan* members free of charge **saving you \$60 per flight hour** for each person riding along.
- \$2K+** • **LIABILITY PROTECTION:** In case of any damage caused during a training flight, your liability is limited to \$5,000. Without this protection your liability may be as high as \$60,000. Accidents, even though rare, happen. Even small mishaps can result in tens of thousands of dollars in liability and participation in this *savingsPlan* will give you the peace of mind that your liability is limited to only \$5,000 **potentially saving you \$55,000**. Think of it as a *Helicopter Renters Insurance* with a \$5,000 deductible which commercial underwriters offer for a premium of about \$2,000 per year.

### *savingsPlan* Fee

The membership fee to participate in our *savingsPlan* is \$2,500 per year and can be renewed at the time of expiration. We also offer a lifetime membership for a one-time fee of \$6,500.

➔ **This *savingsPlan* pays for itself many times over!**

### Guidelines, Exclusions, and Limitations

Participation in our *savingsPlan* is optional and subject to the following terms and conditions:

- The membership commence date will always be the date of your first flight as an enrolled student.
- Membership fees are debited to your account at the time your *savingsPlan* benefits commence.
- Membership fees are non-refundable and are fully earned by the time membership starts.
- Failure to maintain a positive account balance will result in cancellation of your *savingsPlan* and its benefits.
- Cancelled memberships can be reinstated for a fee of \$300 as long as your account is back in good standing.
- You are not eligible for any *savingsPlan* benefits between the date of cancellation/expiration and the date you decide to reinstate/renew your *savingsPlan*.
- The effective date of any reinstatement/renewal will be the most recent cancellation/expiration date.
- This *savingsPlan* is honored only at Tallahassee Helicopters. It is a discount plan and not an insurance plan.